

Promeco Group Oy

When you're delivering mission-critical electrical and mechanical systems for high-speed trains, metro networks, and globally operating ships....World-class processes, project execution, and outstanding client management are non-negotiable.

[Promeco Group Oy](#) is a trusted supplier of high-quality products and lifecycle services for global leading companies in the marine, rail, energy, and industrial sectors. With over €100 million in annual turnover and manufacturing operations in Finland and Poland, Promeco has seen steady growth — turning challenges into opportunities along the way.

One such challenge arose four years ago when a major acquisition reshaped the rail industry. Promeco, a long-time supplier to the acquired company, faced a critical question:

How can we maintain our supplier status and strong relationship under the new ownership?

That's where we came in.

OUR ROLE WAS CLEAR:

Help Promeco secure its place in the global supply chain.

Leveraging our deep understanding of procurement processes and corporate structures, we:

- Supported Promeco through technical and quality audits
- Facilitated engagement across multiple business units globally
- Advised on supplier strategy and positioning
- Coordinated communication between Promeco's sales, technical, and executive teams with key decision-makers

Together, we ensured Promeco had the visibility and credibility needed to continue — and grow — within this new ecosystem.

THE RESULT?

Promeco not only retained its supplier status — it strengthened its position as a reliable partner within one of the world's largest rail and mobility companies.

We thank [Promeco](#) for the opportunity to support them during a critical moment of transition and growth.

The service provided to Promeco Group Oy was industrial relations and development, a product under [Nordic Industries Development Consulting](#) division.